WITHOUT PREJUDICE - FOR COMMUTATION DISCUSSION PURPOSES ONLY

• Jonathan in order to discuss a potential way forward on AFIA we thought it may be a good idea to lay out possible scenario's we can talk around. Figures included are indicative and for discussion purposes only.

1. Off-set scenario's

Scenario	Home Position	Equitas Position	ACE/Cigna Position
MINIMUM OFF-SET OFFERED	Claim from Eq: 100	Claim 100 from Home	Pay Home Reinsurance: 100
	Off-set to Eq: zero	Receive from Home: zero	
	Reinsurance from ACE/Cigna: 100		
	+100	zero	-100
ALTERNATIVE SCENARIO IF	Claim from Eq: 10	Claim 10 from Home	Pay Home Reinsurance: 10
MINIMUM OFF-SET OFFERED	Off-set to Eq: zero	Receive zero from Home	
	Reinsurance from ACE/Cigna: 10	Saves Equitas admin	
	+10	zero	-10
MAXIMUM OFF-SET OFFERED	Claim from Eq: 100	Claim 100 from Home	Pay Home Reinsurance: 100
	Reinsurance from ACE/Cigna: 100	Receive 50 from Home in off-set	
	Pay off-set to Equitas 50%: (50)	Rank for 50 of dividend in estate	
		receive zero	
	+50 but denied more cash today	+50	

2. Commercial scenario's

Scenario	Home Position	Equitas Position	ACE/Cigna Position
Equitas cut through to ACE/Cigna at 100%	Claim from Equitas: 10 Reinsurance from ACE/Cigna: 10 +10	Claim 10 Home Receive zero from Home Claim 90 (maximum) from ACE/Cigna Receive 90 (maximum) from ACE/Cigna [50-90]	 Pay Home 10 Pay Equitas 90 MAX
Tri-partheid compromise – all share in asset from ACE/Cigna	 Claim from Equitas: 100 Reinsurance from ACE/Cigna: 90 Pay Equitas: 50-90 Retain 0-40 +0-40 	Claim 100 from Home Receipt from Home part of ACE/Cigna R/I 50-90 +50-90	• Pay Home 90